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1 UNITED STATES DISTRICT COURT
2 SOUTHERN DISTRICT OF NEW YORK

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3 EXXONMOBIL OIL CORPORATION,

4 Plaintiff,

5 v.

16 CV 9527 (ER)

6 TIG INSURANCE COMPANY,

7 Oral Argument

8 Defendant.

9 -----x

10 New York, N.Y.
11 February 1, 2017
12 2:30 p.m.

13 Before:

14 HON. EDGARDO RAMOS,

15 District Judge

16 APPEARANCES

17 COVINGTON & BURLING LLP

18 Attorneys for Plaintiff

19 BY: DONALD BROWN

20 ALLAN B. MOORE

21 CARROLL MCNULTY KULL LLC

22 Attorneys for Defendant

23 BY: HEATHER E. SIMPSON

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1 (Case called)

2 MR. BROWN: Good afternoon. Donald Brown, Covington &
3 Burling, here for ExxonMobil Oil Corporation.

4 MR. MOORE: Allan Moore for ExxonMobil, also with
5 Covington.

6 MS. SIMPSON: Good afternoon. Heather Simpson from
7 Carroll, McNulty & Kull on behalf of TIG Insurance Company.

8 THE COURT: Good afternoon to you all.

9 This matter is on for argument. ExxonMobil is asking
10 me to compel TIG Insurance to proceed to binding arbitration
11 and to require it to dismiss the lawsuit it has, declaratory
12 judgment suit it has brought in New York State Supreme Court
13 concerning a contract of insurance.

14 So, Mr. Brown or Mr. Moore, let me begin with you.
15 You can remain seated or you can use the podium or you can
16 stand at the table, whatever makes you most comfortable.

17 MR. BROWN: I'll go back and forth. We'll see. Thank
18 you, your Honor. Appreciate it.

19 THE COURT: Okay.

20 MR. BROWN: So, yes, as your Honor said, we are here
21 petitioning for an order both compelling TIG to arbitrate the
22 dispute we have with them and not to proceed with the state
23 court proceedings they filed next door. We moved pursuant to
24 the Federal Arbitration Act, specifically Section 4. The
25 provision in the insurance policy that is an arbitration

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1 provision that's known as the alternative dispute resolution
2 endorsement, I don't know if your Honor has it in front of you,
3 but if not, I have a copy of that page to hand up to the Court.

4 THE COURT: I have endorsement No. 11 in front of me.

5 MR. BROWN: Okay. Generally speaking, your Honor,
6 what I would like to briefly address in my time this afternoon
7 is four things: (1) what that ADR endorsement says and what it
8 means; (2) how TIG would have the Court read the endorsement;
9 (3) how and why TIG's reading of the endorsement both does not
10 comport with its language and, on reflection, really does not
11 make sense; (4) how the strong public policy favoring
12 arbitration affects the analysis here.

13 THE COURT: Okay.

14 MR. BROWN: Maybe I'll start there. As this Court
15 well knows, Section 4 of the FAA requires courts, mandates
16 courts, order arbitration if there is an enforceable
17 arbitration agreement between the parties that encompasses the
18 claim at issue. The public policy is strong. The courts
19 strongly favor arbitrations. The Second Circuit said in
20 *Collins*, "Federal policy requires courts to construe
21 arbitration clauses as broadly as possible." And also, the
22 party resisting arbitration, TIG here, it bears the burden of
23 proving that the claims at issue are not subject to
24 arbitration, whether TIG is denying that there is an agreement
25 to arbitrate and/or TIG is denying that the agreement to

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1 arbitrate encompasses the claims at issue here, the burden of
2 proof rests with them.

3 So if we may, your Honor, let's look at Endorsement
4 11.

5 THE COURT: Okay.

6 MR. BROWN: It's going to sound like I'm going to read
7 the whole thing to you, but I promise you, I'm not. It starts
8 out in the introductory paragraph saying that if the company,
9 which is TIG, and the insured disagree after making a good
10 faith effort to reach an agreement on an issue concerning this
11 policy, either party may request that the following procedure
12 be used to settle such disagreement.

13 As an aside here, noting the reference to making a
14 good faith effort to reach a compromise, at least four times in
15 their brief TIG, almost as an aside but a little bit snidely,
16 says ExxonMobil did not request arbitration until after TIG
17 filed its lawsuit on November 30. I think we've made it clear
18 in our papers, but we had been engaging in a good faith effort,
19 first of all, to see whether we had a disagreement by meeting
20 with TIG in Dallas on November 3. It was our first meeting to
21 talk about this claim. And at that meeting, which was a
22 settlement meeting, and I will not get into it in any detail,
23 we ended by them saying they needed to go back East to talk to
24 some people, and they would get back to us about further
25 discussions. That's where we were when they out of the blue

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1 sued us.

2 So the notion that we sat on our rights, that we had
3 no intention to arbitrate if there were a dispute, and that
4 we're only doing it in response to this lawsuit they filed is
5 not correct. We were exercising our rights, seeking a good
6 faith compromise when, without warning, a shot was fired.

7 THE COURT: In any event, the filing of a lawsuit by
8 one party, does that prohibit the other party from seeking
9 arbitration at that point?

10 MR. BROWN: No, they raise the point only as a point
11 of persuasion rather than a point of preclusion, I think.
12 That's the way I look at it.

13 THE COURT: Okay.

14 MR. BROWN: In the paragraph numbered 1, it says, the
15 endorsement: Either the company or the insured may request to
16 the other in writing that the dispute be settled by an
17 alternative dispute resolution, ADR process, selected according
18 to the procedures described herein. That reference to
19 "procedures," plural, is a reference to the two alternative
20 procedures down below for selecting the type of ADR process to
21 be used. And the first procedure for selecting the type is in
22 paragraph 2. Paragraph 2 provides, in essence, that if the
23 parties agree to jointly select an ADR process, that's how it
24 "will be done." If they agree to do it that way, it will be
25 done that way.

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1 The other alternative procedure for selecting the type
2 of ADR process is paragraph 4. If the parties cannot agree on
3 an ADR process within 90 days of the written request described
4 in paragraph 1, the parties shall use binding arbitration.
5 This paragraph 4 read with paragraph 1, to which paragraph 4
6 explicitly, expressly refers, there is no reference to
7 paragraph 2, paragraph 1 and 4 together say this. One provides
8 that either party may request ADR and, if the parties cannot
9 agree to the type of ADR, four provides they shall enter into
10 mandatory arbitration. This is a mandatory arbitration clause,
11 pure and simple.

12 THE COURT: Give me some history, if you would,
13 Mr. Brown. In your reply brief you talk about it a little
14 more. But this contract used to have some sort of standard
15 form binding arbitration provision; correct?

16 MR. BROWN: Yes.

17 THE COURT: And then at some point it switched over to
18 Endorsement No. 11?

19 MR. BROWN: No, it was issued with Endorsement No. 11.
20 I don't know how familiar you are with the insurance industry,
21 but it's commonplace to start with a policy body, and then
22 issue it on day one with -- I've seen as many as 100
23 endorsements, but this was an original endorsement issued on
24 the first day.

25 THE COURT: Once upon a time I used to work under

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1 Barry Ostrager, so I know a little about this stuff.

2 So you used a standard form policy, and then this
3 endorsement was included. How am I supposed to interpret this
4 endorsement?

5 MR. BROWN: Well, the way I just said is how you
6 should interpret it. It says either party can initiate ADR.
7 Once a party initiates ADR, the other party has two choices,
8 either to say I will agree to the type of process with you or
9 not agree, in which case there's a default in paragraph 4,
10 which is mandatory arbitration.

11 THE COURT: Okay.

12 MR. BROWN: TIG wants your Honor to look at the first
13 clause in paragraph 2. It says if the company and the insured
14 agree to so proceed. They want your Honor to conclude that
15 that refers to an agreement to have an ADR at all. It's our
16 position that it is more logically and syntactically understood
17 to refer to the rest of the sentence it is in; that is, it's a
18 reference to if the parties agree that they will proceed by
19 procedure one for selecting an ADR process, mutual agreement,
20 then they "will do so." If they don't agree to do that and 90
21 days pass, paragraph 4 kicks in, mandatory arbitration.

22 So they have an option to agree to something else, but
23 if they can't within 90 days of the request, mandatory
24 arbitration under paragraph 4. That's a more logical and
25 syntactical reading of it. As we said in our brief, it's a

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1 sentence much like if the parties agree, they will do such and
2 such. If the parties agree to operate in this way, they will
3 do so. That's why it says "will." If that meant if the
4 parties agreed to ADR, rather than if the party agree to select
5 the ADR by joint selection, if it meant if the parties agree to
6 ADR, it would go on to say, then they may agree to the process.
7 But it says "will," will, because the preceding clause is
8 talking about an agreement to do so, in which case they will do
9 so. If they don't do so, paragraph 4 is the default, binding
10 mandatory arbitration.

11 TIG argues in their papers that the ADR endorsement,
12 eight detailed paragraphs about how to resolve disputes through
13 ADR, is nothing more than an agreement to arbitrate if, when
14 asked, TIG agrees to arbitrate. That really makes no sense
15 when you think about it for at least two reasons that I'll
16 highlight. TIG's interpretation boils that whole
17 eight-paragraph provision, a full page, down to this and no
18 more than this, an agreement that is "TIG agrees to arbitrate
19 if and when TIG agrees to arbitrate. That's what they say: We
20 will arbitrate if and only if we agree to arbitrate.

21 That makes no sense. Such a provision would
22 accomplish nothing because a party will always agree to
23 arbitrate if a party agrees to arbitrate, or a party will agree
24 to ADR if a party agrees to ADR. There's no need to have any
25 contractual provision that says so. And the notion that the

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1 parties would prepare and agree to a detailed process, such as
2 we've seen in Endorsement No. 11, when really all it says is if
3 the parties agree later to arbitrate, they will arbitrate, it's
4 a pointless provision. And it's sort of silly to think they
5 went through that exercise for no point.

6 I mean, indeed, if a request is made for ADR now and
7 it works the way TIG says and it only goes into play if they
8 agree, they can say, or the other way around, I could say if
9 she asks me: Well, sure, we'll do ADR, but if, and only if,
10 and then set out 12 other criteria, none of which is in here,
11 as a condition for agreeing to ADR. This is a meaningless
12 provision other than if we agreed down the road to arbitrate,
13 we'll arbitrate.

14 THE COURT: I take it that since there was no case
15 that specifically attempted to interpret this precise
16 endorsement, at least none that was cited to us, I take it that
17 there is no such case out there?

18 MR. BROWN: We've looked and haven't found one, your
19 Honor.

20 THE COURT: That leads me to the question, is this
21 endorsement *sui generis* or is this something standard in the
22 industry? Was it customized by the parties?

23 MR. BROWN: I don't know the answer to that. My best
24 guess is, it's an educated guess, that it was crafted by the
25 broker working with the parties, but I don't really know. It's

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1 not *sui generis* in the sense that I've never seen anything in
2 there before, but in toto, I've not seen anything like this
3 before.

4 THE COURT: Okay.

5 MR. BROWN: Last point, and it's a point coming off
6 the point I just made, the second reason TIG's interpretation
7 makes no sense. You see paragraph 4, it's the biggest
8 paragraph, it's the part, if the parties cannot agree on an ADR
9 process within 90 days, the parties "shall use binding
10 arbitration." If TIG's interpretation were correct,
11 paragraph 4 never will or would or could ever be invoked.

12 Here's what I mean. If one party says: I want to do
13 ADR process, the other party, who I'm going to presume does not
14 want binding arbitration, can say -- if a precondition is they
15 have to agree to ADR, they can say: I will agree to ADR if,
16 but only if, you agree it will not be binding arbitration. And
17 if you're insisting that it be binding arbitration, then I'm
18 not going to agree. In that way there would never be binding
19 arbitration under this provision unless both sides mutually
20 agree.

21 That makes paragraph 4, and as Mr. Ostrager will tell
22 us, mere surplusage -- I should say Justice Ostrager -- and we
23 cannot interpret contracts that turn provisions into
24 meaningless mere surplusage provision. This endorsement needs
25 to be interpreted to give paragraph 4 meaning and effect by

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1 interpreting the endorsement as an agreement to enter into an
2 ADR and an agreement to enter into a binding arbitration if the
3 parties cannot otherwise agree on another process.

4 THE COURT: Okay.

5 MR. BROWN: Thank you, your Honor.

6 THE COURT: Ms. Simpson.

7 MS. SIMPSON: Thank you, your Honor, and I'll keep my
8 comments brief. I think the arguments were pretty well framed
9 in the briefing.

10 As Mr. Brown stated, there's generally a two-part test
11 to determine whether a matter should be sent to arbitration.
12 The first prong is whether there's a valid agreement to
13 arbitrate. The second is whether the particular dispute is
14 within the scope of that agreement. A party cannot be
15 compelled to arbitrate a dispute for which it had not
16 previously agreed to arbitrate. And in determining whether a
17 party so agreed, courts will apply ordinary contract
18 interpretation principles.

19 Moving to the document itself, Endorsement No. 11, as
20 your Honor noted, the policy originally included a binding
21 London arbitration provision. And the parties agreed, by way
22 of Endorsement 11, to delete that endorsement, delete that
23 onerous binding arbitration obligation, and to instead replace
24 it with Endorsement 11 which is a much more flexible ADR
25 endorsement that puts the power of the mechanism in the

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1 parties' hands.

2 THE COURT: Let me ask you this before you go on, and
3 I'm sorry to interrupt. Do you agree that the precise dispute
4 between you is arbitrable, assuming from your perspective both
5 sides agree to arbitrate it?

6 MS. SIMPSON: Sure. Your Honor, if both parties agree
7 to arbitrate, I believe they would be within their rights under
8 this policy, under this endorsement, to do so.

9 THE COURT: Okay.

10 MS. SIMPSON: So the analysis we've set forth in the
11 brief of how you interpret this is basically a three step
12 process which we believe Exxon truncates to a two step and
13 leaves out an important middle step.

14 First, and I think we all agree, step one says either
15 party may request in writing that the dispute be settled by an
16 alternative dispute resolution process. I would note here,
17 your Honor, that the language is may request. It's not may
18 demand, may invoke, may enforce. It's request in writing. So
19 right there, just with the language that's used, it implies
20 that there would have to be some sort of acceptance to that
21 request to move forward.

22 The second step, which Exxon seems to either skip past
23 or really misconstrue, is paragraph 2. If the company and the
24 insured agree to so proceed, they will jointly select an ADR
25 process for settlement of the dispute. So what that is

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1 basically saying is if Exxon requests that they want to use ADR
2 and we say, Hey, ADR sounds great. We don't want to be in
3 court, we can talk with Exxon and decide which ADR mechanism
4 would be the best for our dispute.

5 Step three, and that's paragraph 4, if we can't agree,
6 if I say I want arbitration with three arbitrators and he says
7 I want it with one, I say I want to have it in Seattle, he says
8 he wants to have it in New York, we can't agree, 90 days go by,
9 well, boom, we go to four; and then we are told if we can't
10 agree, we will go to binding arbitration.

11 THE COURT: Now, the petitioner characterizes your
12 reading of this endorsement as, essentially, it being an
13 agreement to agree. Why isn't it? And if it is, is it
14 enforceable?

15 MS. SIMPSON: Your Honor, I do not believe it is an
16 agreement to agree because it's setting forth a specific
17 mechanism to save the parties time and effort in the event of
18 an impasse. It's basically saying any party can request ADR.
19 You're not bound to use ADR. There's nothing in here that
20 prohibits litigation. There's nothing in here that says you
21 must use this process. It just says: Hey, if you want to use
22 this process to use ADR for a dispute, this is what you're
23 going to do. And if you reach a stalemate after 90 days, it's
24 over; this is the process you're using.

25 That could come in handy a lot, your Honor, because

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1 oftentimes I've been involved in cases where we both agree to
2 binding arbitration, but for months and months we're fighting
3 over logistics, how many arbitrators, where we're going to have
4 it, all those variables that this endorsement would take care
5 of in the event that both parties agree to ADR but fight over
6 the mechanism.

7 So I don't think it's an agreement to agree. I think
8 it does have a purpose. It's not rendered meaningless, by our
9 reading. It's just ensuring that both parties are comfortable
10 with using ADA. Mr. Brown will say: Well, this agreement just
11 says if TIG wants to arbitrate, then TIG gets to arbitrate. It
12 works both ways. If we serve them with an arbitration demand
13 and they didn't want to arbitrate, they'd be able to voice that
14 opinion as well.

15 THE COURT: The value, from your perspective, that
16 this endorsement provides is that if there is an agreement to
17 arbitrate, then this provides a mechanism for ensuring that
18 there's arbitration at the end of the day?

19 MS. SIMPSON: That's partially correct, because I
20 think this is broader than arbitration. It's all ADR. So if
21 you wanted to do some sort of mediation or hybrid proceeding,
22 whatever you may want, you can do so. But this goes a step
23 further and says, but at a certain point, we're going to tell
24 you what you're going to do. And there's other things that are
25 put in here. For instance, the expenses will be shared by the

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1 parties. If it goes to arbitration, any award is capped at the
2 limits of the policy. It wouldn't include extracontractual
3 damages. So there's other things that are locked in here.

4 THE COURT: How would that work? So I go to you and I
5 say, I want to arbitrate; and you say, Okay. And then we fight
6 about it; and then you say, Okay. I don't want to arbitrate.
7 What happens? Or I want to engage in some sort of ADR.

8 MS. SIMPSON: Well, I think, once a party has accepted
9 the concept of ADR, once you go down that road, you open the
10 door, so to speak, you may be subject to the binding default.
11 But not when you say: No, I'm not going to engage in ADR. I
12 don't have an interest in that, and I want to litigate, which
13 is my right under this policy. There's nothing in the whole
14 policy that prohibits litigation.

15 THE COURT: Okay. That's not what happened here;
16 correct? I mean, when you had these discussions prior to your
17 bringing suit across the street, there was no talk of
18 arbitration or ADR or this endorsement.

19 MS. SIMPSON: There was not. There's correspondence
20 exchanged over the course of a year. We did have one meeting,
21 as Mr. Brown indicated. Not getting into specifics, but it
22 definitely wasn't left at that meeting that we were on the
23 brink of getting something done. We did not bring a suit until
24 almost a month later. The references to timing that we put in
25 our brief were more just to show that at the time we filed, we

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1 weren't doing it in the face of a request to arbitrate, because
2 had we been, we might have some obligation to talk with them or
3 decline the request. We filed a state court action, as is our
4 right under the policy, before there had been any request to
5 arbitrate this dispute.

6 I think your Honor's right. The timing's not really
7 relevant here. I think the issue is that they made a request
8 to do ADR. We do not agree, and so therefore we are not bound
9 by paragraph 4. When we read their reply brief, it was
10 confusing, frankly. I think they come up with a quite tortured
11 reading to get where they want to go. And I understand why
12 that's their position, and they have to come up with a textual
13 argument, but it's certainly a lot of grammatical or
14 syntactical gymnastics to get there. I think it can be boiled
15 down to them converting paragraph 2 to a statement that says,
16 if the parties agree to agree, they will agree. That's
17 basically the way they would have the Court construe paragraph
18 2, and that simply is not a logical reading, I would submit.

19 THE COURT: I think that's what they're saying you are
20 saying.

21 MS. SIMPSON: No, they're saying that's what we're
22 saying about the endorsement in general, which I thought was
23 ironic. But their example of how they construe two is if the
24 parties agree to jointly select, they will jointly select. But
25 that goes without saying that if we jointly agree to select, we

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1 will do that. The language naturally follows upon paragraph 1
2 that says a party may request in writing to the other to employ
3 ADR. If they so agree, if they agree to so proceed, then they
4 will move on to the next step. That is our view. That's our
5 reading. It's consistent with the plain language, which this
6 Court is bound to apply under contract interpretation
7 principles.

8 THE COURT: What should I do with that introductory
9 paragraph?

10 MS. SIMPSON: Your Honor, I mean, I see the
11 introductory paragraph just kind of echoing the sentiment that
12 this isn't a mandatory endorsement at all. If a party wants to
13 initiate an attempt to complete ADR, they may request it. I'm
14 not sure what I'm missing here.

15 THE COURT: Why doesn't that trigger the process?

16 MS. SIMPSON: It triggers the process if we say:
17 Yeah, hey, ADR sounds great, then we're in this process.

18 THE COURT: But that's not what that paragraph says.
19 This says either party may request. So the party requests, why
20 isn't the process started at that point?

21 MS. SIMPSON: The process is started, your Honor, and
22 then it comes to number two, and number two tells us if the
23 company and the insured agree to so proceed with the ADR
24 process, they will jointly select, or if they can't, then
25 they'll go to mandatory arbitration. Step two gives that other

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1 party the right. And, again, I would echo back to the
2 language. What does request mean? If it was automatic and it
3 was unilateral, they could just say: We want arbitration, and
4 we're entitled to it. Why would it say request? This --

5 THE COURT: Because they can go to court, but they've
6 requested an alternative method. And having requested an
7 alternative method, now there are obligations on both sides.

8 MS. SIMPSON: I don't read it that way, your Honor,
9 because I think step two necessarily tells us that the parties
10 have to agree to move forward with ADR, and that's why they
11 have a flexible ADR endorsement and not one -- it would be very
12 easy, your Honor, to just say either party can submit this to
13 binding arbitration, and here's how we're going to do it.
14 That's not what it says. And keeping in mind that this was put
15 in deliberately after one mandatory arbitration clause was
16 removed would lead me to believe that this is giving the
17 parties more flexibility, and it's not going to allow anyone to
18 be pushed into arbitration unless they agree to do so. And
19 that is fair because no party can be deprived of their right of
20 litigation unless they agree to do so, and that's why step two
21 says if the company and the insured agree to so proceed.

22 THE COURT: Okay.

23 MS. SIMPSON: Your Honor, I think I've stated all my
24 points. We believe we have a textually logical interpretation
25 of the language, despite Mr. Brown's reference to the federal

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1 policy in favor of arbitration. That policy does not trump
2 basic contract interpretation that the language must be
3 enforced as written.

4 THE COURT: Is their reading of it illogical?

5 MS. SIMPSON: I believe it is illogical, your Honor,
6 because why would you need to say if we agree, then we agree?

7 THE COURT: Okay.

8 MS. SIMPSON: That's all, your Honor.

9 THE COURT: Mr. Brown, I'll give you the last word, if
10 you wish.

11 MR. BROWN: Yes, a few points. One, it was said that
12 there's nothing in the policy that prevents litigation. I
13 suppose other than Endorsement 11, if it does, if someone
14 requests ADR. There is nothing in the policy otherwise that
15 supports the notion of litigation. There's no service of suit
16 clause. There's no choice of venue clause. There's no choice
17 of law clause for a company that does business all around the
18 world. I'm not saying that's dispositive, but that's the side
19 of that story. It doesn't reflect an intention to litigate; it
20 only reflects this option that either party can exercise to go
21 into an ADR process.

22 Second point, yes, Endorsement 11 replaces Condition
23 O. Actually, not really. Endorsement 10 deletes Condition O,
24 and then Endorsement 11 is there and says what it says. It is
25 more flexible than what Condition O said. Condition O said

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1 "shall." This one is we shall in paragraph 4 if one side
2 invokes it, so it is more flexible. If neither side invokes
3 it, as your Honor said, they can go to court. The first one
4 didn't allow that. The first one required us to arbitrate in
5 England; this one requires us to do it in New York. The
6 parties changed their mind about that. This one, Endorsement
7 11 is not limited in its possibilities to arbitration. There
8 is the possibility of nonbinding arbitration, mediation, etc.
9 The provision itself even says, or something else not in this
10 provision to be agreed to.

11 So, yes, it is more flexible. But if the parties
12 intended to agree to nothing more than if down the road we
13 agree to ADR, we'll agree to ADR, all they had to do was take
14 Condition 0 out and not replace it. Replacing it with this
15 detail, as I've argued already, tells us that if one party
16 invokes ADR, this becomes a mandatory provision.

17 Third point, your Honor in colloquy with counsel asked
18 whether the intention on TIG's part was that if this gets
19 invoked in the end, mandatory arbitration would be preserved as
20 the final option. This gets back to my point before.
21 Ms. Simpson sort of blithely said if we asked or they asked for
22 ADR in step two, the other side has to say yes or no. They
23 don't have to say yes or no. In our interpretation, they have
24 to say, we will jointly stipulate to a process with you and
25 then do it or not, in which case four comes in. But even under

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1 Ms. Simpson's interpretation, they don't have to just say yes
2 or no. As I said, they can say yes, but only if, and anything
3 you can imagine could come after "only if," if you interpret
4 this endorsement the way she does, which is we can't do
5 anything in terms of an ADR process without TIG's agreement.

6 And if TIG could say if, but only if, they can say
7 only if it's in England, they can say only if we get to pick
8 the arbitrator and you don't; but they could also say only if
9 we're not going to have arbitration, because they don't want to
10 have an arbitration. In which case, that default mandatory
11 arbitration provision is not preserved. It's easily avoided.
12 It's completely avoidable. And if you have a case where one
13 party does not want that default, it will not happen ever.

14 As I said in my opening remarks, we just can't
15 interpret it in a way such that provision four goes away
16 altogether, which TIG's interpretation would do. Thank you,
17 your Honor.

18 THE COURT: Thank you.

19 Give me five minutes. I'll give you an answer.

20 (Recess)

21 THE COURT: Petitioner herein seeks to compel
22 arbitration pursuant to Section 4 of the Federal Arbitration
23 Act, which is at 9 U.S.C. Section 4. Under the FAA, the role
24 of the courts is limited to determining two issues: (1)
25 whether a valid agreement or obligation to arbitrate exists and

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1 (2) whether one party to the agreement has failed, neglected,
2 or refused to arbitrate, citing *Shaw Group Inc. v. Triplefine*
3 *International Corp.*, which is reported at 322 F.3d 115.
4 Respondent has not challenged the second element, whether one
5 party to the agreement has failed, neglected, or refused.
6 Therefore, the issue before the Court under the FAA Section 4
7 is whether a valid agreement or obligation to arbitrate exists.

8 The United States Court of Appeals for the Second
9 Circuit has set forth a two-part test to evaluate arbitrability
10 of claims, requiring a determination as to, first, whether
11 there exists a valid agreement to arbitrate at all under the
12 contract in question, and if so, secondly, whether the
13 particular dispute sought to be arbitrated falls within the
14 scope of the arbitration agreement, citing *Hartford Accident &*
15 *Indemnity Co. v. Swiss Reinsurance*, which is reported at 246
16 F.3d 219.

17 In considering whether arbitration is required under
18 the FAA, courts have applied state law contract interpretation
19 principles; and, therefore, the Court applies the law of New
20 York. And under New York law, the words and phrases in the
21 contract must be given their plain meaning so as to define the
22 rights of the parties, citing *Mazzola v. County of Suffolk*, 143
23 A.D.2d 734. That's a Second Department case.

24 The key language underlying the parties' dispute is
25 the first clause of paragraph 2 of Endorsement 11. Paragraph 2

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1 states in full: "If the company and the insured agree to so
2 proceed, they will jointly select an ADR process for settlement
3 of the dispute." Respondent argues that "if the company and
4 the insured agree to so proceed" refers to whether the parties
5 agree to proceed to an alternative dispute resolution process
6 at all. Petitioner argues that the clause refers to whether
7 the parties agree to jointly select an ADR process, such as
8 mediation or binding arbitration, and not whether the parties
9 agree to some form of ADR.

10 The Court agrees that the plain meaning of
11 paragraph 2, construed within the context of the entire
12 endorsement, is that the reference to "agree to so proceed"
13 relates to and draws its meaning from the language that
14 immediately follows, that is, "jointly select an ADR process,"
15 rather than the language in paragraph 1, as respondent
16 suggests. Paragraph 2 is a sentence that contains an
17 introductory clause which provides background information for
18 the independent clause which follows after the comma. In this
19 case, the clause begins, the introductory clause, with the
20 conjunction "if." The subordinate clause "if the company and
21 the insured agree to so proceed" relates to the remainder of
22 the sentence's independent clause which states that they will
23 jointly select an ADR process for settlement of the dispute.
24 Therefore, under the plain meaning of the contract, either
25 party can invoke the endorsement by requesting in writing that

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1 a dispute be settled using an ADR process, and then the
2 specific ADR process is chosen either jointly by agreement or
3 defaults to binding arbitrations if the parties cannot agree.

4 Additionally, as respondent properly points out, under
5 New York law a contract will be construed so as to give force
6 and effect to all of its provisions, citing *Trump-Equitable*
7 *Fifth Ave. Co. v. HRH Construction Corp.*, which is cited or
8 reported at 106 A.D.2d 242, a First Department case. However,
9 respondent's petition asks this Court to treat this endorsement
10 as purely voluntarily, as if the parties adopted the
11 endorsement without intending it to have any binding effect
12 absent some further agreement. Respondent's interpretation
13 that the language "if the parties agree to so proceed" refers
14 to an agreement to use ADR at all would render the entire
15 endorsement an unenforceable and superfluous agreement to
16 agree, under which neither party could require any form of ADR
17 absent some further agreement.

18 In short, paragraph 2 provides that the parties may
19 agree to proceed by jointly selecting an ADR process. However,
20 if the parties cannot agree on a particular process, then the
21 second alternative is triggered, and they must proceed to
22 binding arbitration. Paragraphs 2 and 4 work together, the
23 former providing for an agreement on a particular procedure,
24 and the latter requiring binding arbitration.

25 This interpretation of the endorsement is consistent

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1 with the federal policy in favor of construing arbitration
2 clauses broadly. *See, for example, China Auto Care LLC v.*
3 *China Auto Care Caymans*, reported at 859 F.Supp.2d 582, and
4 that's a case from the Southern District of New York in 2012.

5 Therefore, the Court grants the petition to compel
6 arbitration. The Court will retain jurisdiction to consider
7 any issues that may arise after the arbitrators have rendered
8 their awards and stay the proceedings in this matter pending
9 arbitration, pursuant to the authority in *Katz v. Cellco*
10 *Partnership*, which is reported at 794 F.3d 341, that's a Second
11 Circuit case from 2015, and cert was denied by the Supreme
12 Court and reported at 136 S.Ct. 596. And in the Second Circuit
13 the Court noted the text, structure, and underlying policy of
14 the FAA mandate a stay of proceedings when all of the claims in
15 an action have been referred to arbitration and a stay
16 requested.

17 Additionally, petitioner asked the Court to order
18 respondent to discontinue its declaratory judgment action in
19 the New York Supreme Court. As a general rule, courts are
20 prohibited from enjoining proceedings in state court by the
21 Anti-injunction Statute contained at 28 U.S.C. Section 2283.
22 There are, however, exceptions to the statute. *See Atlantic*
23 *Coast Lines Rail Company v. Brotherhood of Locomotive*
24 *Engineers*, a Supreme Court case reported at 398 U.S. 281 from
25 1970. Pursuant to the Anti-Injunction Act, a Court may not

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1 issue such a stay except as expressly authorized by act of
2 Congress or where necessary in aid of its jurisdiction or to
3 protect or effectuate its judgments. The courts in this
4 district have consistently held that a stay, when issued
5 subsequent to or in conjunction with an order compelling
6 arbitration concerning the same subject matter as the state
7 proceeding, falls within one or both of the latter two
8 exceptions. *See, for example, Matter of Arbitration Between*
9 *Nuclear Electrical Insurance Limited*, which is a Central Power
10 & Light Company, reported at 926 F.Supp. 428, a Southern
11 District case from 1996. Therefore, the petitioner's request
12 to enjoin the respondent from proceeding in the New York State
13 Supreme Court action is granted.

14 That constitutes the decision of the Court, unless
15 there is anything further this afternoon from either side.

16 MR. BROWN: Nothing further here, your Honor.

17 MS. SIMPSON: No, your Honor.

18 THE COURT: We're adjourned.

19 (Adjourned)
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